

MBA8103	International Business Finance	3
MBA8107	International Accounting	3
Option B: Marketing Management Area		
MBA8109	Sales Force Management	3
MBA8110	Advertising Management	3
MBA8111	Quantitative Methods in Marketing	3
MBA8112	Marketing Research	3
MBA7219	Industrial Marketing	3
Option C:	Behavioral Science Area	
MBA7224	Career Management	3
MBA7225	Leadership & Interpersonal Dynamics	3

MBA7226	Human Behavior at work	3
MBA7227	Advanced Human Resource Mgt	3
Option D: Small Business Management Area		
MBA8113	Advanced Innovation	3
MBA8114	New Enterprise Mgt	3
MBA8115	Marketing in Small Business	3
MBA8116	Production in Small Business	3
MODULE VIII		
MBA8203	Project	5
	Total Credit Units	68

MASTER OF SCIENCE IN PROCUREMENT AND SUPPLY CHAIN MGT

Objectives

This programme is intended to: increase the number of trained people in the area of business procurement and contract management. Avail an opportunity to aspiring managers to acquire the clear understanding of supply chains and their implications in the business world.

Programme Structure

The programme is proposed to have duration of four (4) semesters each of seventeen (17) weeks.

Year I: Semester I: (All Courses are core)		CU
MPS 7101	Financial Accounting	2
MPS 7102	Procurement Legal Framework	3
MPS 7103	Human Resource Management	2
MPS 7104	General Management	2
MSP 7105	Procurement Software Applications	5
MPS 7106	Supply Chain Management	2
	Total Credit Units	16
Semester II		
MPS 7207	Financial Management	3
MPS 7208	Project Supply and Contract Management	2
MPS 7209	Procurement and Supply Marketing Management	2
MPS 7210	Storage, Logistics and Distribution Management	2
MPS 7211	Operations Management	2

MPS 7212	Procurement Ethics	2
MPS 7213	Supply Chain Process Re-design	2
	Total Credit Units	16
Year II: Semester I		
MPS 8101	Strategic Procurement Management	2
MPS 8102	Public Sector Procurement	2
MPS 8103	Procurement Statistics and Forecasting	2
MPS 8104	Business Com. Skills and Negotiations	2
MPS 8105	Research Methodology	2
Electives (Choose Any Two)		
MPS 8106	Electronic Procurement Mgt	3
MPS 8107	Tendering and Pricing	3
MPS 8108	Logistics and Supply Chain Concept	3
MPS 8109	International Procurement and Supply Markets	3
	Credit Unit	16
Year II: Semester II		
MPS 8210	Project	3
MPS 8211	Research Dissertation	3
	Total Credit Units	40